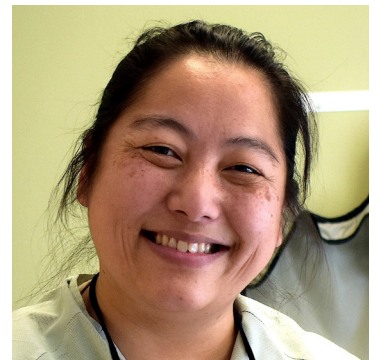




Community Dental Care



2019 - 2020 Annual Report



65%
of Our Team
Represent
Multicultural and
Ethnically Diverse
Communities



Robert Wood
Johnson Foundation
Recognized PICOH as
1 out of 12
Promising Models
Nationwide that Increase
Access to Preventive Oral
Health Care



Dear Friends,

For more than 15 years, Community Dental Care has been improving the lives of low-income people of all ages by providing access to oral health services and preventive education. Our vision is that all people will have access to high quality, affordable dental care to improve their overall health in a convenient, caring, and respectful environment.

It is well known that low-income people experience unequal access to oral healthcare and higher rates of dental disease. Untreated tooth decay can lead to missed school/work days and systemic health complications. The good news is that dental decay is 100% preventable and the tools needed to maintain good oral health are not expensive.

Our aim is that no patient is turned away due to inability to pay for treatment. Uninsured low-income patients are eligible for discounted services, and we offer care-grants for emergency care for patients unable to cover the cost of treatment. Our clinics dedicate time each day for walk-in patients, which helps reduce unnecessary emergency room visits.

The financial impact of the COVID-19 pandemic has been significant. Thanks to our robust infection control protocols, we have been operating at nearly full capacity since July of 2020 with no spread of COVID-19 in our clinics. We also continued many of our community outreach programs in a socially distanced manner in 2020, and are excited to be back in schools in 2021. We consider it a great success to be able to provide critical dental care to patients in need throughout the pandemic, while keeping our staff and patients safe.

We are deeply grateful for the generous support from foundations, businesses, the government and individuals in 2019 and 2020. It is because of the generosity of donors like YOU that we are able to sustain our mission to provide culturally sensitive oral health care, preventive education, professional training and advocate for access for all. THANK YOU!

Sincerely,

Karen Flanagan Kleinhans, MHA
Chief Executive Officer



Cedric Long
Board Chair



All Are
Welcome
Here



At Community
Dental Care, We
Speak More Than
25
Languages



Dedicated to Providing Comprehensive Dental Care to People in Need

MISSION

Our mission is to provide culturally sensitive community oral healthcare, preventive education, professional training, and to advocate for access for all.

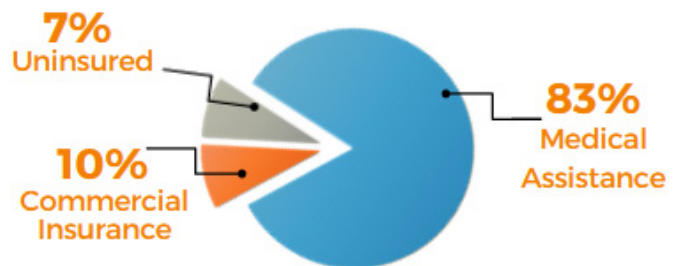
VISION

Our vision is that all people will have access to high quality, affordable dental care to improve their overall health in a convenient, caring, and respectful environment.

VALUES

Community. Compassion. Integrity. Professionalism. Quality. Diversity. Valued Employees.

	All Clinics Total		Saint Paul Clinic		Maplewood Clinic		Robbinsdale Clinic		Rochester Clinic	
	2020	2019	2020	2019	2020	2019	2020	2019	2020	2019
Year	2020	2019	2020	2019	2020	2019	2020	2019	2020	2019
Unique Patients Served	32,987	47,436	8,808	12,982	15,722	21,259	3,046	6,439	5,411	6,756
Total Patient Encounters	80,955	132,535	19,235	31,487	39,145	59,210	6,825	19,185	15,750	22,653



Community Programs Designed to Motivate Behavior Change and Inspire the Future Leaders in Health Care

Community Dental Care's Program to Improve Community Oral Health (PICOH) provides oral health prevention and education for children (ages 0-12) and pregnant women in our clinics and in community outreach locations, including schools, at local food shelves, and with community programs such as Early Childhood Family Education (ECFE) and Women, Infants, and Children (WIC).

We use evidenced based practices to promote positive health behaviors and improve oral health. Participants enrolled in PICOH engage in conversation with a health coach about how and why to practice good oral health habits, set personal goals for new habits and receive periodic follow-up calls from their coach. PICOH enrollees demonstrate a 62% reduction in risk of dental disease.

Our Student Training Program, collaborates with 11 Minnesota schools to offer clinical training for students, including those enrolled in dental hygiene, dental assistant, dental therapy, community health worker and nursing programs. The objective of the program is to give students experience in providing dental care and promoting oral health in a non-profit public health dental clinic serving a culturally diverse and underserved patient population. Not only are we providing a valuable, and in some cases necessary, component of their training program, we also hope to inspire students to seek careers in public health for the underserved.



In-Clinic and Outreach



Student Training



Medical-Dental Integration



School-Based Sealant

Year	2020	2019	2020	2019	2020	2019	2020	2019
Total Reached	5,626	10,353	395	309	123	117	162	2,240

How You Can Help

\$5,000 - Sustain our mission so we can continue to meet the needs of the underserved.

\$1,000 - Sponsor emergency care-grants for patients in pain.

\$500 - Cover the cost of restorative treatment for a child in need.

\$100 - Provide dental sealants to prevent cavities for low-income children.

\$25 - Purchase oral hygiene kits for children and adults in the community.

Your Support Changes Lives

With sincere appreciation, thank you to the many foundations, corporations, businesses, organizations and individuals for supporting Community Dental Care. Taking care of people in a culturally sensitive manner is integral to our mission, and **YOU** help make that possible. Contributions from generous supporters enable us to continue to provide comprehensive dental care to people in need.

*Denotes Contributions Made in 2019 & 2020

Foundations

3M Foundation
AmazonSmile Foundation*
American Dental Association Foundation*
America's ToothFairy: National Children's Oral Health Foundation*
Beautykind Foundation
Carl & Verna Schmidt Foundation*
Delta Dental of Minnesota Foundation*
F.R. Bigelow Foundation
Fred C. and Katherine B. Andersen Foundation*
Greater White Bear Lake Community Foundation
Hardenbergh Foundation*
Mardag Foundation
MAXIMUS Foundation*
Medica Foundation*
Mightycause Charitable Foundation*
Minnesota Dental Foundation*
Olmsted Medical Center Regional Foundation
Otto Bremer Trust*
Park Dental Foundation*
Ray Edwards Memorial Trust
Rochester Area Foundation*
Roseville Area Community Foundation
Saint Paul & Minnesota Foundation
Shavlik Foundation
UCare Foundation
WCA Foundation

Corporations, Businesses, and Organizations

Allina Health
Argosy University
Best Western Plus White Bear Country Inn
Blue Cross and Blue Shield of Minnesota
Bremer Bank
Buffalo Wild Wings
Burger King
Cardinal of Minnesota, LTD*
Caribou Coffee
Chick-fil-A*
Chipotle*
Costco



Corporations, Businesses, and Organizations Continued

Denny's
Direct Benefits, Inc.
Drifters Car Club of Southeastern Minnesota
Dunn Brothers Coffee
Fairview Community Advancement*
Gallagher
GlaxoSmithKline
Great America Financial Services Corp.
Hutchinson Dental Center
Hy-Vee
Mayo Clinic
Menon Periodontics and Implants, LLC
Metropolitan State University
Minnesota Board of Dentistry
Minnesota Department of Health*
Minnesota Hmong Chamber of Commerce
Network for Good*
Ramsey County (RECERT)

Corporations, Businesses, and Organizations Continued

*Denotes Contributions Made in 2019 & 2020

Smile Circle Members (donated \$1,000+ as an individual and \$5,000+ as a business) Noted in Blue

Robbinsdale Lion's Club
Rotary Club of Crystal, New Hope, and Robbinsdale
Saint Paul Area Chamber of Commerce
Saints North Family Skate Center
Sam's Club
Shakopee Mdewakanton Sioux Community
Smile Orthodontics
Starbucks
Sunset Dental Technologies
TGIF
The Restful Jaw Company
Udell Dental Laboratory, Inc.*
Widseth Smith Nolting & Assoc.
YourCause, LLC*



Individual Donors

Anonymous Donor
Amundson, Craig & Kristie
Anderson, Donald & Linda*
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Bass, Clarence*
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Kerr, Zoey
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Nelson, Shivan & Travis Noffke*
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Petty, Davita

Phetsireuang, Cammi
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Russ, Lily
Schaap, Matthew*
Schmidt, Erin
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Seymour, Bonnie & Dean*
Smalley, Christine
Smith, Linda & Michael
Spear, Cathy & Ted*
Stenehjem, Dean
Stewart, Diane
Supalla, Donald & Stephanie*
Sutor, April
Swan, Joel
Thao, See*
Thao, Bee & Linda Xiong
Thao, Va
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Vang, Pa Chua
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Wenz, Gregory & Erin*
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Wolff, Vikki
Woollen, Mary & Clark Heindl
Yang, Chou & Yee*
Yang, Patrick
Yang, Peter
Yang, Phillip & Song Xiong
Zitzewitz, Mark & Tiffany

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Rochester Advisory Council

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Don Supalla

April Sutor

Executive Team

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Chief Executive Officer

Philip Lacher
Chief Financial Officer

Bonnie Seymour, LDA
Director of Operations

Kori Carlson
Human Resources Director

Shivan Nelson, DDS
Dental Director

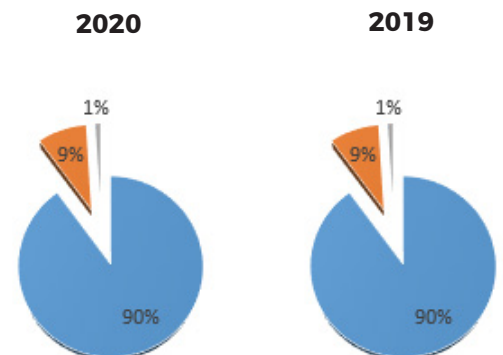
Katherine Sievert, DDS
Associate Dental Director

Financial Summary

Statement of Financial Position		
Assets	2020	2019
Cash & Equivalents	\$4,693,645	\$2,593,384
Property & Equipment	6,086,118	6,786,311
Other Assets	2,966,224	2,868,327
Total Assets	\$13,745,987	\$12,248,022
Liabilities & Net Assets		
Current Liabilities	\$1,642,021	\$1,111,357
Long-term Liabilities	1,852,129	2,532,933
Total Liabilities	\$3,494,150	\$3,644,290
Net Assets		
Unrestricted	\$9,700,294	\$8,113,465
Restricted	551,543	490,267
Total Net Assets	\$10,251,837	\$8,603,732
Total Liabilities & Net Assets	\$13,745,987	\$12,248,022
Statement of Activities and Change in Net Assets		
Unrestricted Revenues/Gains & Other Support	\$15,112,499	\$19,688,045
Operating Expenses	13,621,189	19,332,532
Operating Income	1,491,310	355,513
Non-Operating Gains (Losses)	9	(104,390)
Restricted Contribution	938,029	712,936
Net Assets Released	(784,419)	(374,330)
Change in Net Assets	\$1,648,105	\$351,769

Expenditures

- Program Services
- Management & General
- Fundraising





*quality dental care and
preventive education for all*

1670 Beam Avenue, Suite 204, Maplewood, MN 55109
828 Hawthorne Avenue East, Saint Paul, MN 55106
3359 West Broadway Avenue, Robbinsdale, MN 55422
2120 US Highway 14 East, Rochester, MN 55904

Your gift will make an impact.
Give today at cdentc.org/donate

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